



CASE STUDY

How Sheldon Interiors
used technology to save
\$2.3m on a fitout project.

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Background

Established in 1991, **Sheldon Interiors** is built on the foundations of trust and innovation - the company provides value at every step of the project. Their team of designers, managers, manufacturers, and contractors collaborate to provide exceptional client experiences.

HSEQ Manager, **Ewi Stephens** has extensive experience implementing technology that solves the real problems faced in running projects.

That experience and insight led to the implementation of SignOnSite, further cementing Sheldon's place as an industry-leader.





The Opportunity

True to their reputation as innovators, Sheldon Interiors had implemented a number of best-in-class technologies a few years ahead of the curve.

When it came time for Sheldon to take another innovative big step, they wanted it to have a big impact.

To do that, they looked to a place where the competition didn't: using technology out in the field, on their project sites.

They shifted attention to how their sites and projects operate — specifically, the processes and workflows that run them.

Whether it be materials delivery, hot works or scaffolding, on-site work is driven by processes and workflows.

Those processes aren't just about getting the right work done at the right time — they also feed into safety, compliance, project management and financial controls.

Ewi and the team at Sheldon Interiors had found a golden opportunity — improving workflows on-site would improve the business on multiple levels.

With that, they came to SignOnSite to make it happen.





The Solution

Sheldon Interiors chose SignOnSite as a partner for its unique approach: rather than just putting forms on a screen, the SignOnSite app goes a step further by providing everyone on-site with a powerful toolkit in their pocket.

Subbies, workers and supervisors can quickly complete entire pre-start and safety workflows without having to juggle paper, PDFs or other half-solutions. People can just get on with their jobs.

Because the system is powering processes as they happen, it also becomes a powerful tool for Project and Business teams at HQ. They connect to the site to get the information they need, which keeps projects running smoothly and profitably.

For Sheldon Interiors, this led to big outcomes:

- **a 93% increase in productivity;**
- **savings of 36,464 labour hours and \$2.3m in just one project;**
- **improved safety and compliance;**

Read on to see how they did it.



SOLUTION

Site Operations & Time-to-Tools

The workflows and processes that run the site are very valuable — they need to happen, no matter what. Not only do they keep the project running, but they are also essential for safety.

But when the workflows are driven by paper and outdated technology, they become a burden.

For the workers on the tools, these processes can get in the way of getting on with the job. It's a problem that can be measured:

When a worker arrives on site, how long does it take for them to get on the tools?

That's Time-to-Tools.

Across entire workforces on multiple projects, it adds up to hundreds of hours — valuable time taken up by roadblocks.

Sheldon Interiors changed all that, and improved quality, safety, and management capabilities along the way. They moved a number of their key site workflows off the paper and into the SignOnSite platform, including:

- Site Registration and Attendance;
- Site Inductions; and,
- Site Communication and Briefings

The resulting drop in Time-to-Tools led to a **93% increase in productivity**. This saved **36,464 hours** and **\$2.3m** in just *one* project.

93%

Increase in productivity

36,464

Labour hours saved

\$2.3m

Saving on just one project



SOLUTION

Project Management

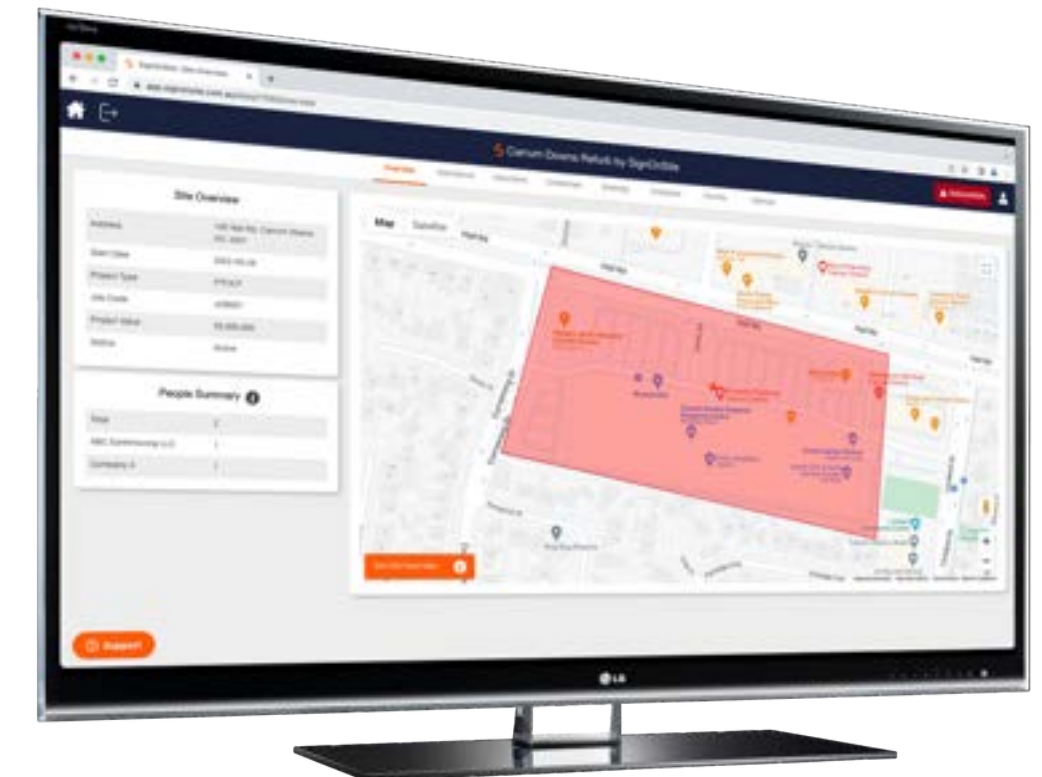
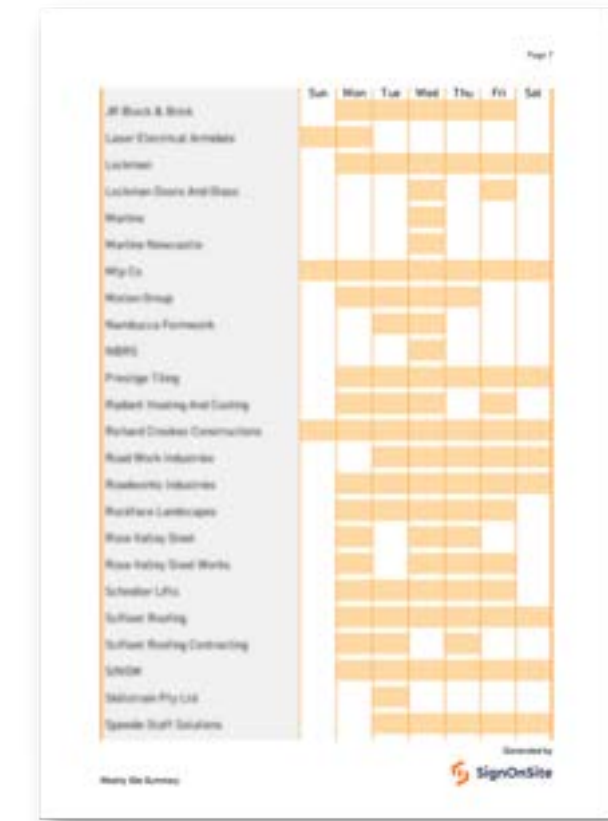
Delivering a successful project means delivering it on time and on budget.

Project Teams plan and coordinate work to make that happen, but they also need to keep their finger on the pulse of what's actually happening on site.

Whether it be the electricians starting a day later than planned or only having half the amount of cabinetmakers working on site — the quicker the Project Teams know about it, the sooner they can respond and keep the project under control.

Sheldon Interiors enabled their Project Teams with two powerful tools to help them stay on top of their projects:

- **Real-time site visibility:** through the SignOnSite Management Portal, they had a live view of what was happening on-site — by subbie, trade or worker, making daily progress checks quicker and more accurate.
- **Quick reporting:** with SignOnSite's reporting capabilities, Project Teams had access to highly accurate labour effort data at their fingertips, significantly improving the quality and reliability of weekly and monthly progress checks.





SOLUTION

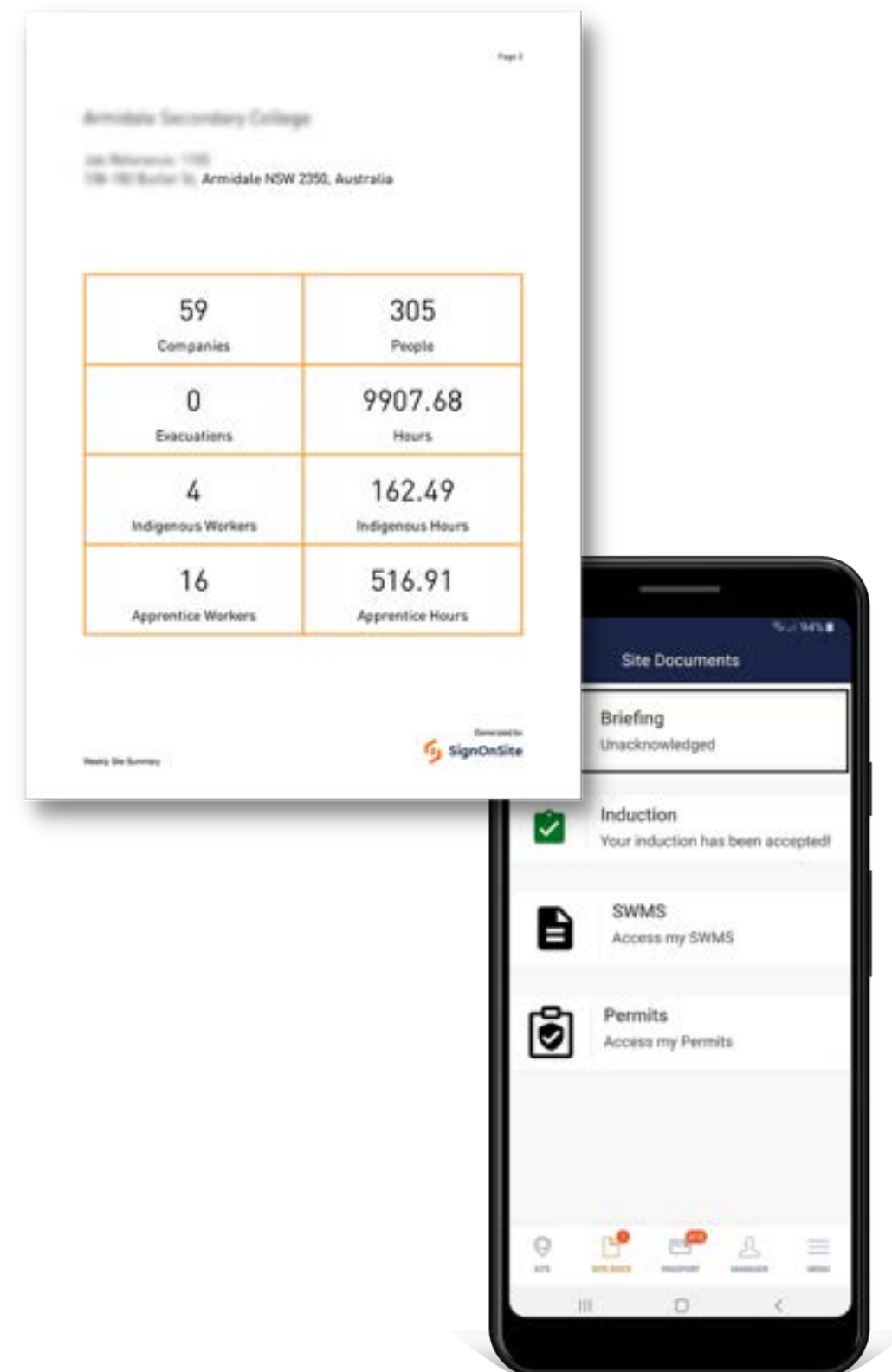
Data and Reporting

SignOnSite helps everyone on-site complete so many essential workflows, it automatically captures a rich set of data across multiple aspects of the site and the overall project.

In addition to using it for better project delivery and safety, this data also feeds up to make general business and compliance reporting quicker, easier and more accurate.

Sheldon Interiors utilises this power across a range of reports:

- OFSC biannual reporting;
- Project monthly reports;
- Company level reporting;
- Insurance reviews and related reporting; and,
- Incident investigations





SOLUTION

Safety and Compliance

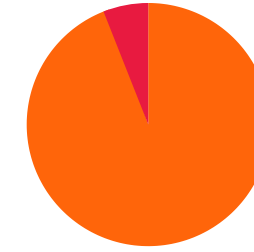
The SignOnSite platform makes it easy to complete safety workflows on-site, including:

- Site Registration and Attendance
- Inductions
- Communications and Briefings
- SWMS
- Permits-to-Work

Sheldon Interiors had particular success with the induction system, noting:

- How secure and accessible it is for workers (via the simple, free mobile app) and for supervisors and managers (via the app and web portal);

- The indefinite archiving of documentation, dropping the need for hard copies or PDF management;
- The ability to update induction information in real-time and re-inducting workers immediately;
- The ability to get reporting on workforce demographics including; women, apprentice, and indigenous participation.



94%

of workers completed inductions autonomously



85%

of workers actively engaged in safety comms



Evacuations conducted in less than

4 min



SOLUTION

Client & Stakeholder Management

Sheldon Interiors has a strong reputation in the business. One of the reasons for it is their goal to offer a close experience to their clients, working with close collaboration and transparency.

The SignOnSite platform gave Sheldon Interiors the ability to improve on their already high capabilities. Clients and stakeholders were able to see their projects "live" - they could log in and see progress as it happens.

From attendance and site activity to the rigour of Sheldon's safety practices, clients and stakeholders were able to stay close to the process throughout the entire lifecycle of the project.

Not only did this help stakeholder coordination, but it also contributed to something far more valuable: clients having trust and confidence that their project was in the right hands.





“Using SignOnSite helps us capture valuable information around worker attendance. Reports and access to this information are fantastic when compiling data used in a range of government-compliant reports”.

– Ewi Stephens, HSEQ Manager at Sheldon



Book Now

How you choose to run your fit-out projects can be the difference between winning and losing a tender.

With thousands of technology deployments on construction sites under our belt, our team understands how to implement technology to get the results you need.

Ready to get started? Speak with our knowledgeable team to [Book a Complimentary Consultation](#) and start harnessing construction technology for your fit-out projects today.



Since our inception in 2013, we have been serving construction companies across various sector specialisations including commercial, civil, fit-out, government, and residential. Over nine years, SignOnSite has grown from a garage startup to a global SaaS platform where our app is used for Australian, New Zealand, US, and UK projects.

SignOnSite is used across thousands of projects to help builders:

- **Speed up pre-starts, saving \$1m per project!**
- **Improve compliance metrics by 91%**
- **Remotely manage projects and save over \$1m annually in travel costs**
- **Reduce their CO2 emissions and save 24 trees per year**
- **Become ISO and FRC Accredited**

As a result, the construction companies we partner with can demonstrate the results they have been able to achieve in tenders – making them highly competitive in the industry.

If you have any questions, please contact us at:

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